# class CHECKLIST

Creating and using a checklist can ensure that you have successfully prepared for your upcoming class. Checklists can help you manage your time, delegate tasks, and track your progress. Below is a sample checklist that can be adjusted to meet your class needs.

### **Once You Set a Date:**

- ♦ Determine time and location
- ♦ Define class topic
- ♦ Create guest list

#### One Week Out: -

- Plan product sampling and door prizes
- ♦ Send or provide invitations
- Acquire brochures, catalogs, and products
- Delegate product experiences or presentation pieces

# Two Days Out:

- Confirm with each guest by phone
- Obtain a personal commitment to attend

## **Day of Event:**

- ♦ Set up audiovisual equipment
- O Place product display table in an accessible area
- ♦ Face audience toward presenter
- Seat-drop brochures, catalogs, and forms
- Set water with accompanying essential oils toward the back of the room

After a class, be sure to follow up with guests who placed orders to provide product training and answer questions.

